

## **News Room**

## RHB is Principal FA for the Four Seasons Hotel Kyoto project of Berjaya Land

Kyoto, 19 September 2012 – RHB Bank Berhad ("RHB Bank") acts as the Principal Financial Advisor to Berjaya Land Berhad ("BLand") in a landmark cross-border financing deal for the development of Four Seasons Hotel in Kyoto Japan.



From left Dato' Shaharuddin bin Mohd Som, Malaysian Ambassador to Japan Tan Sri Dato' Seri Vincent Tan, Founder of Berjaya Corporation Berhad Leong Wy Joon, Executive Director of Berjaya Land Berhad His Excellency Mr Daisaku Kadokawa, Mayor of the City of Kyoto Scott Woroch, Executive Vice-President for Global Developments of Four Seasons Hotels and Resorts Christopher Wong, Vice-President for Asia Pacific Developments of Four Seasons Hotels and Resorts Tan Sri Azlan Zainol, Chairman of RHB Bank Berhad

Berjaya Kyoto Development Kabushiki Kaisha ("Berjaya"), a wholly-owned subsidiary of BLand, which in turn is a subsidiary of Berjaya Corporation Berhad, today executed an agreement with Four Seasons Hotels and Resorts Ltd ("Four Seasons") for management of luxury hotel development in Kyoto.

RHB Bank will partner with one of the prominent Japanese Banks who will act as the Financial Advisor in Japan for this project in Kyoto. This is a significant landmark deal between the two countries, Malaysia and Japan, reflecting the synergy of a reputable Malaysian investor together with renowned Four Seasons Hotel and Kyoto City of Japan.

The Four Seasons Hotel Kyoto will be BLand's signature and flagship development in Japan and will be built on a 5 acre (approximately 20,309.18 sqm) site in the historical core of Higashiyama-ku amidst the temples and heritage sites of Kyoto. This project is quite exceptional and prestigious as there have been no foreign luxury hotel developments in Kyoto due to its strict building guidelines and the absence of suitable developers. It is an important milestone in line with RHB Bank's aspiration for its regional expansion.

Johari Abdul Muid, Managing Director of RHB Bank said, "This is a significant milestone for RHB in engaging in cross-border synergies. It also brings us a step closer to achieving the Group's aspirations of becoming a leading multinational financial services group with a complete universal banking offering."

RHB Bank, the commercial banking unit of the RHB Banking Group (Bursa Malaysia: RHBCAP), offers wide range of corporate, commercial and consumer banking as well as treasury products and services. RHB Banking Group offers innovation and experience in investment & commercial banking and insurance services & products. The RHB Banking Group has earned numerous awards by industry observers and editors. Today, its managers and staff serve customers via a network of over 400 branches and outlets in Malaysia, Brunei, Thailand, Singapore and Vietnam.

 Berjaya Land Berhad is a subsidiary of Berjaya Corporation Berhad and is primarily involved in property development, hotel, resorts and recreation, gaming and investment holding.



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ii. Berjaya Corporation Berhad is a major Malaysian conglomerate listed on the Malaysian Stock Exchange, with interests in consumer marketing and direct selling, property investment and development, vacation timeshare, hotels, resorts and recreation development, financial services, gaming, food and beverage, development of sanitary landfill & environmental services and clean technology investment, investment holding, and others.

For media enquiries, contact: Melati Kesuma Binti Kamaruddin Corporate Communications Tel: 603-9280-2445

Email: melati@rhb.com.my

## About the RHB Banking Group

The RHB Banking Group is one of Malaysia's fully integrated financial services group. The Group's core businesses are streamlined into seven Strategic Business Groups (SBGs): Retail Banking, Business Banking, Group Transaction Banking, Corporate & Investment Banking, Islamic Banking, Global Financial Banking and Group Treasury. These businesses are offered through its main subsidiaries - RHB Bank Berhad, RHB Investment Bank Berhad, RHB Insurance Berhad and RHB Islamic Bank Berhad, while its asset management and unit trust businesses are held under RHB Investment Management Berhad. The Group has its presence in Singapore, Thailand and Brunei. RHB Investment Bank is a top investment bank in Malaysia with a market leading position in M&A and capital markets segment.